

Host Guidelines for Home Meeting

Before your Meeting

1. **Refreshments** – Water is fine because we don't want people to think they need a "spread"
2. **Children & pets away** – They are too cute and get all the attention
3. **ACN DVD in player** – Make sure you know how remotes work & set proper volume
4. **ACN DVD's & SFH Mags** – Every guest gets a DVD & Magazine to take home
5. **Print** – ACN Overview, ACN QuickStart Bonus, Rep Agreement, Cust Survey & Sat Training Flier
6. **Put documents on clipboards** – Guests need paperwork and pen to take notes
7. **Music** – This allows us to get the energy going before the meeting starts
8. **Sign-in sheet** – This document allows you to get everyone's contact details for follow-up

During Meeting

1. **Introduce & edify** – Since these are your friends you need to create the bond
2. **Stay seated** – We want everyone focused on the information and not you
3. **Never talk about no shows** – Focus on who did show-up for the meeting

After Meeting

1. **Turn on music** – We want to make sure we can all have private conversations
2. **Help sort room** – YOU are the host and your only job is to help us sort into two groups

Things to say to guests:

“What did you like best about what we are doing?”

“Can you see yourself doing this with me?”

“You know you don't want to be left out of this!”

“Someone's going to make a lot of money doing this;
why not *US*?”

“I'm in with or without you. I'd just rather do it with you.

Are you in?”